

IVSC Update

&

Importance of Valuation Standards in a Pandemic

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CEO. International Valuation Standards Council VSC Standards Review Board

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IVSC Director of Technical Standards (Tangible Assets)

What is the IVSC?

- Global body responsible for:
 - 1. Developing and setting International Valuation Standards (IVS).
 - 2. Encouraging development of the valuation profession, worldwide.
- Independent and not-for-profit.
- Covers all areas of valuation: tangible assets, business valuation, financial instruments.
- Works with partners including IASB, IAASB, IFAC, World Bank, UN
 and financial regulators to build trust in valuation and help develop
 the global financial system in the public interest.





Board of Trustees

Provides independent oversight of the IVSC

Membership & Standards
Recognition Board

Leading efforts to embed IVS

Advisory Forum

Representing member organisations

Tangible Assets

Technical Board

Standards Review Board

Overseeing all technical standards

Business Valuation Financial Instruments

Technical Board

Technical Board

These boards are comprised of global valuation experts from across the world. They lead development of and public consultation on the standards, meeting regularly to review and propose updates.

Over 170 members and sponsors, with professionals applying IVS in over 103 countries



Major highlights for the year

- 1) Agenda consultation to set the priorities for the coming years
- 2) New standards issued July 30th
- 3) Ever higher levels of engagement through social media, perspectives papers and webinars
- 4) UN recognition and references to IVS in approach to Land Valuation
- 5) IOSCO joint valuation working group established
- 6) IVSC Investors Forum established
- 7) Proposal received for additional funding and staffing



Perspectives Papers

- Initiate dialogue and debate on major trends shaping valuation
- Offer perspectives of the IVSC
- Consider role for standards in these areas
- Give narrative to the application of IVS
- Sit outside the standards
- Origin in Agenda Consultation and feedback
- Very well received and have led to greater engagement



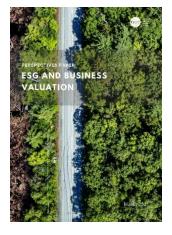


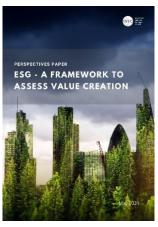
Perspectives Papers issued in 2020/21

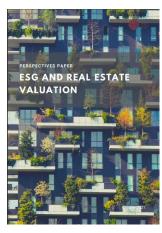


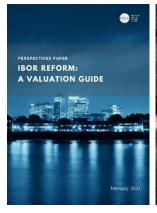






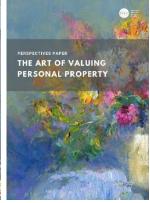














Webinars (May)



Ethiopis Tafara

IVSC Trustee & Vice President and Chief Risk Officer, World Bank Group Multilateral Investment Guarantee Agency (MIGA)

Hwee Hua Lim

IVSC Trustee & Former Second Minister for Finance, Government of Singapore

onathan Hausman

Managing Director and Head of Global Strategic Relationships, Ontario Teachers' Pension Plan (OTPP)

rividva Gopal

Managing Director & Southeast Asia Leader Duff & Phelps, A Kroll Business

Alistair Darling

Chair of the IVSC Board of Trustees & Forme UK Chancellor of the Exchequer



Anton Colella

Global CEO, Moore International & IVSC Trustee (Moderator)

Alan Johnson

President, International Federation of Accountants (IFAC) & IVSC Trustee

Raniit Singh

Former Deputy Chair, IOSCO & IVSC Trustee

usann Ihlau

Partner and Global Valuation Leader

Andrew Prober

Managing Director, Duff & Phelps. A Kroll Business



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Managing Director, Office of Professional

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Author of The Footnotes Analyst and

Candy Datara

Senior Head of Global Financia Reporting Policy, CFA Institute

K Lau

Managing Director (Asia), Valuation & Advisory, Colliers International

Prian O'Donova

artner, KPMG & IFRS Interpretations



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CFO and Managing Director, Madison Dearborn Partners

Vann Magnan

Chief Executive Officer, 73 Strings & Chair of the IVSC Europe Board

Erica Herber

Managing Director and CFO, ALPINVEST

Sean McKer

National Practice Leader - Public Investmen Management, KPMG



Ben Rv

Global Valuation Leader, Bank o

Catherin Adar

Senior Technical Specialist, Bank o

Kumar Dasgupt

Technical Director (Financial Instruments), IVSC

/larcus Mortor

Managing Director, Duff & Phelps
A Kroll Business

Justin Kear

Principle, PwC



International Valuation Standards Council

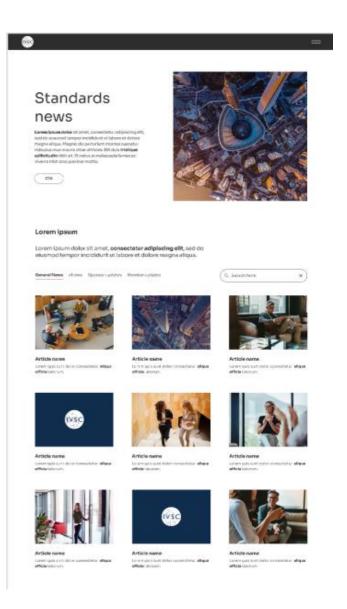
Webinars (October)

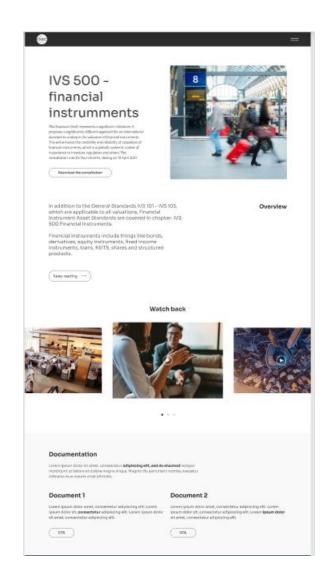


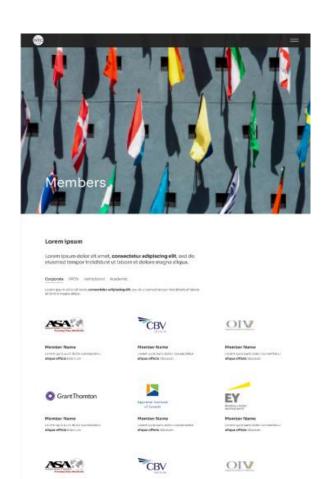




Webinars (October)







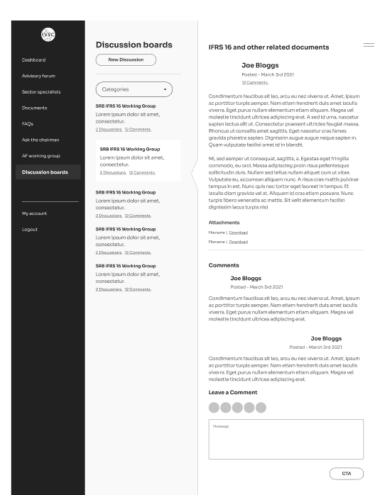
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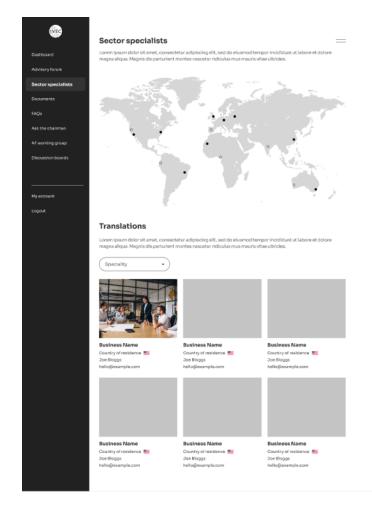
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Webinars (October)









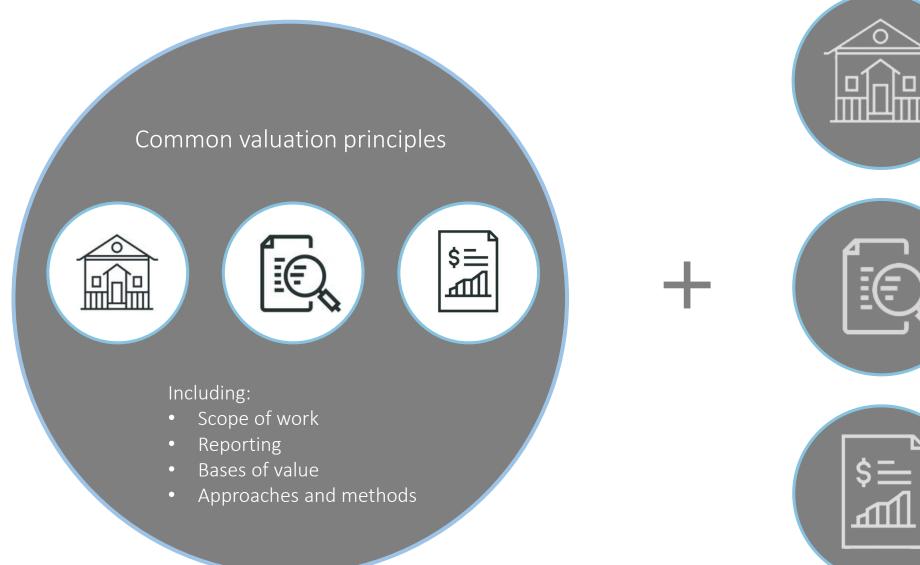
International Valuation Standards

Latest Updates

Published: July 2021

Effective from: January 2022

The IVS include common valuation principles and asset-specific standards





Tangible Asset specific



Business Valuation / Intangibles specific



Financial Instrument specific

International Valuation Standards

- Concise at 135 pages long.
- All IVS mandatory
- Comprises General Standards and Asset Standards
- Principle based overarching standard
- Available to access via IVS Online: <u>www.ivsonline.org</u>
- IVSC Members and Sponsor organisations have free access.





Key Changes

- Includes core valuation principles for all VPO's.
- Additional Definitions
- New Section on Allocation of Value (IVS 104)
- Revised scope for Businesses and Business Interests (IVS 200)
- New chapter on Inventories (IVS 230)
- Revised Scope for IVS 400n Real Property Interests





IVS Introduction

Core Principles of Valuation Standard Setting

- Purpose (Objective)
- Valuation Standards
- Development and Revisions of Standards.
- Jurisdiction

Core Principles of Valuation

- Ethics
- Competency
- Compliance
- Basis (i.e. Type or Standard) of Value
- Date of Value (i.e. Effective Date/Date of Valuation)
- Assumptions and Conditions
- Intended Use
- Intended User(s)
- Scope of Work.
- Identification of Subject of Valuation
- Data
- Valuation Methodology
- Communication of Valuation
- Record Keeping





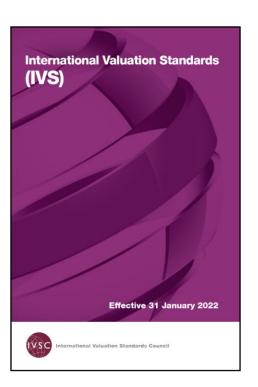
International Valuation Standards Council

IVS Glossary

New Definitions:

- Basis (bases) of Value
- Cost(s) (noun)
- Discount Rate(s)
- Equitable Value
- Fair Market Value
- Fair Value (IFRS)
- Investment Value
- Liquidation Value
- Market Value

- Price (noun)
- Synergistic Value
- Valuation
- Valuation Approach
- Valuation Method
- Value (noun)
- Valuer



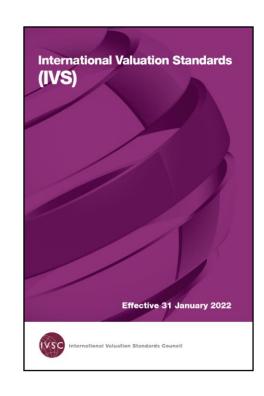




Importance of Valuation Standards in a Pandemic

IVS 103 Reporting and IVS 105 Valuation Approaches and Methods

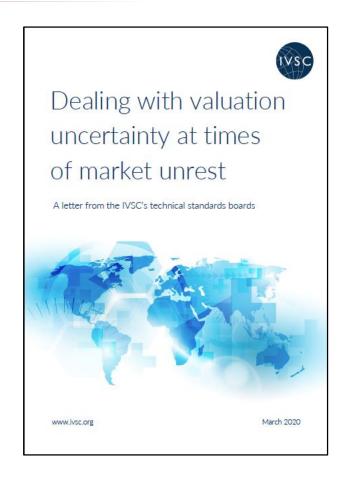
IVS 103 'Reporting' requires the valuation report to disclose a number of matters, including any significant uncertainty or limiting conditions that directly affect the valuation. (Section 10.1 and 10.2)





Dealing with valuation uncertainty at times of market unrest

- Published In March 2020
- Provides guidance on valuing in times of uncertainty
- Valuation Uncertainty vs Risk

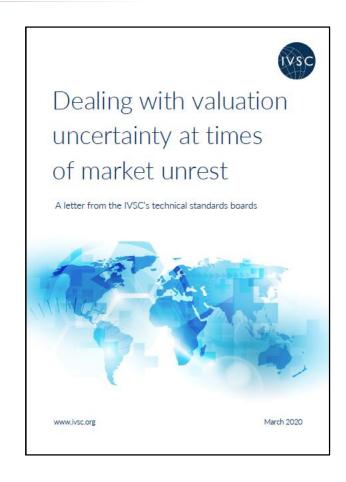




Dealing with valuation uncertainty at times of market unrest

Valuation Uncertainty

- a) Market Disruption
- b) Input Availability
- c) Choice of method or model





Importance of Valuation Standards in a Pandemic

Market Stability

Uniform high-quality valuation standards provide a framework that enhances the ability of investors, regulators and other interested parties to improve their decisions and actions.





Importance of Valuation Standards in a Pandemic

- Competence
- Consistency
- Reduced Risk and Liability
- Protect Valuer from future claims







Thank you.